



GLOBE LAW & CO.
ADVOCATES & SOLICITORS

About Globe Law & Co.

GLOBE LAW & CO.: Legal Counseling and Representation:

GLOBE LAW & CO., a premier organization in the field of corporate consultancy, has launched a new vertical to its bouquet of services. An independent arm for GLOBE LAW & CO., the division will also offer legal counseling and representation to its esteemed clients. Headed by Founder -Chair, Vishal B Punwani, this division is managed by qualified legal Practitioners who competently extend day to day legal and judicial services to its existing corporate clients, assisting them in other spheres of business and enterprise as well. This division is skilled in drawing up accurate blueprint for corporate houses and for eminent clients in the following arena:

General Equity:

In the area of General Equity, the professional expertise of this division is lies in drafting of various legal documentation including contractual documents, reviewing of compliance documents, undertaking a thorough research to accurately prepare legal opinions and memoranda on constitutional issues.

Corporate equity:

This sphere calls for formulating and negotiating subscription agreements, flawlessly outlining investment agreements and share purchase agreements, drawing up elaborate joint venture agreements (supply & distribution), along with shareholders agreements, besides framing consultancy agreements, speakership agreements, and other ancillary documents.

Private equity:

With in-depth knowledge and proficiency in this domain, the strength of this division prevails in proffering counsel to HNW clients seeking to invest in domestic and foreign private equity. Dissecting the intricacies of venture capital funds, they astutely present impeccable guidelines on diverse structures. These include primary and secondary acquisitions of securities in sectors such as power, airports, roads, pharmaceuticals, hospitals, bottling, franchising amongst others.

Our Partners



Vishal B Punwani is the Founder Partner Of Globe Law & Co. brings with his twenty years of meritorious and integrated experience in the real-estate sector & legal profession, for the last 20 years.

He has expertly handled various responsibilities in different aspects of legal assistance and counseling. His constitutional acumen and insights have immensely benefitted his clients.

An accomplished legal practitioner, with his collective experience and methodical astuteness in handling significant statutory & Transactional issues, he brings substantial value to the table for his company as well as for his clients.

Recent experience

- In 2015 he acted for a Transocean shipping Pvt Ltd a shipping company on the financial disputes for the money to be recovered
- He also acted for Wingfan India Pvt Ltd from 2016 for there various Legal issues
- He is actively involved in Corporate & litigation, Arbitration & other complex compliance issues
- He has actively involved in E-commerce & technology & non-profit sector & encourage humanity at large also help starts up to grow.
- He has actively assisting redevelopment projects in the city of Mumbai worth more than 500 crores.

Vishal Punwani's practice Includes:

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|------------------------------|---|
| ➤ E-Commerce | ➤ Financial Disputes |
| ➤ Banking & Finance | ➤ Alternative Dispute Resolution (ADR). |
| ➤ Competition | ➤ Infrastructure |
| ➤ Information Technology | ➤ Employment Disputes |
| ➤ Insolvency & Bankruptcy | ➤ Capital Markets & Securities Laws |
| ➤ Foreign Direct Investments | ➤ Merger & Acquisitions |
| ➤ Family Disputes | ➤ Maritime Disputes |
| ➤ Non Profits | ➤ Start Ups |

Our Partners



Her expertise relating to trade marks, copyright, design rights, data protection, advertising and media laws. My services pertaining to trade marks include assisting clients with the registration of their trademarks, overcoming objections raised by the Trade Marks Registrar, initiating and responding to opposition proceedings and international registration of Trade Marks under the Madrid Protocol. Likewise I advise clients on design registration and assist in the registration of design rights including overcoming objections raised by the Controller of Designs. Her services relating to copyright and data protection include advising clients on a variety of matters such as copyright infringement matters, procuring licenses from collecting societies and due diligence under the Indian IT Act respectively. Her expertise in Intellectual Property and Technology. Responsibilities included conducting research liaising with authorities at various Ministries to obtain information pertaining to client queries drafting preliminary advice and assisting in the preparation of non-chargeable work such as articles, webinars and presentations

Key projects worked on:

- Gambling laws in the UAE
- Filming and photography in the UAE
- Data Protection Laws in the UAE
- Intellectual Property Enforcement measures in the UAE
- Cyber security laws in GCC countries
- Agency Laws in the UAE
- Advising clients on documents required for trade mark registration in India
- Focusing on Business disputes, corporate and arbitration laws in India.

Our Approach

We realize that legal practice requires both specialised legal knowledge as well as an understanding of the local jurisdiction. To fully assist clients on assignments in other parts of India, we actively work with locally based correspondent lawyers & solicitors with access to the local knowledge and contacts in over 20 Indian cities, including Kolkata Goa, Gurugram, New Delhi, Bangalore, Hyderabad, Chennai, Ahmedabad.

Our Lawyers

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INTELLECTUAL PROPERTY RIGHTS

GLOBE LAW & CO. advises on intellectual property laws, for international & Indian clients we assist our clients in registering Trademarks copyrights, patents & industrial designs.

Our clients are media companies, production companies, retail sector. MNC companies & others.

Trademarks

We assist client for searches in trademarks registry for the availability of similar marks.

Copyrights,

Registration, Protection, Advice in case of infringement. Advising matters including literary, dramatic, musical, artistic works, cinematographs (films), Photographs, Cartoon and Sports characters, Computer Software, live performances rights, phonograms; Broadcasting, media laws; etc. Licensing and Assignment of Copyrights,

Patents

We assist our clients for Patent search, portfolio management, patent validity, patentability evaluations, infringement, preparing and prosecuting domestic and international utility patent, design patent etc. anti-counterfeiting and piracy matters and related patent litigation, civil and criminal litigations.

Industrial designs

We assist our clients in search, Preparing and filing of applications, renewal, Oppositions, Licensing and Assignments, matters related to infringement and passing off, investigations and related civil and criminal litigations.

IP disputes

we assist our clients in defend, prosecute, litigation objections & all kind of intellectual property disputes.

Anti-counterfeiting

we assist our with anti-piracy, enforcement of IP rights & anti-counterfeiting issues.

Corporate and Business Laws

The ongoing industrial revolution has inspired the corporate houses and enthusiastic entrepreneurs to explore noble business ideas and convert such ideas into profitable business enterprise. For running a business enterprise like a greased machine, corporate and business laws need to be adhered to. Our firms provide the following services in this regard:

Our firm works in the following aspects of corporate and business laws: Areas Of practice

- ✓ Corporate Litigation and governance.
- ✓ Pre incorporation documentation.
- ✓ Incorporation of companies.
- ✓ Corporate Due Diligence.
- ✓ Drafting of Shareholders agreements, investment agreements, etc.
- ✓ Legal advice on corporate law issues and negotiation.
- ✓ Incorporation of a limited company and limited liability partnerships (LLPs) and conversion of Limited Liability Company into LLPs, partnership firms, etc.

Real Estate Laws

Real estate laws are the body of regulations and legal codes which pertain to such matters under a particular jurisdiction and include things such as commercial and residential real property transactions.

Our firm provides the following services: Areas Of practice

- ✓ Search and title investigation and title report.
- ✓ Purchase/ Sale/ Assignment deeds.
- ✓ Lease deeds/ Renting agreements.
- ✓ Advice in development of real estate.
- ✓ Acquisitions and dispositions of real estate.
- ✓ Drafting, Negotiating and Resolving real estate disputes.
- ✓ Liasoning with government and administrative land development authorities and regulatory compliance, land contract negotiation and drafting.
- ✓ Real estate Project facilitation.

INSOLVENCY AND RESTRUCTURING

Our firm has an active practice before the National Company Law Tribunals and is well versed with Indian bankruptcy and insolvency regulations. Our lawyers personally appear before the NCLT, and we engage counsel where necessary. We also represent our clients in the insolvency process, to submit and pursue their claims to the appropriate authorities.

Our firm also assists other stake-holders in the insolvency process, including employees, shareholders, lenders, investors, landlords, tenants, etc. We assist potential acquirers to prepare and submit their proposals for the acquisition of assets disposed-off in the course of insolvency.

We assist with the restructuring of all types – including mergers & amalgamations, demergers, slump sale, and other forms of corporate restructuring. We advise on the transaction structure, assist with preparing the documentation, file necessary petitions with the Courts, and provide our clients required legal support for implementing the restructuring.

Employment & Industrial Laws

Employment and industrial laws encompasses the massive compilation of statutory labour welfare laws, administrative rulings, and legal precedents which cover all facets of the employer-employee relationship.

Our firm provides the following services: Areas Of practice

- ✓ Employment and connected agreements including terms of offer, appointment, etc.
- ✓ Discrimination at work place
- ✓ Health and safety legislation
- ✓ Trade Union issues
- ✓ Industrial issues in connection with mergers and acquisitions

Merger, Acquisition, Joint Venture, & Foreign Collaboration

In order to cut costs and increase profits and boosting shareholders' values, when two companies agree to go forward as a single new company rather than remain separately owned and operated, merger takes place.

In order to generate cost efficiency through economies of scale, achieve greater market share, greater efficiency, and increased tax efficiency, one company takes over another and clearly established itself as the new owner; the purchase is called an acquisition or take over.

In order to extend marketing reach, access needed information and resources, build credibility with a particular target market, and access new markets that would be inaccessible without the strategic partner, two companies may agree to get into a strategic alliance pooling together their goods, services and/or capital to a common commercial enterprise. Such alliance is a joint venture. It can be a corporate or a contractual joint venture.

With Reserve Bank of India (RBI) approval and Department of Industrial Development (DID), a business arrangement with financial collaboration (foreign equity participation- where foreign equity alone is involved) and/or technical collaboration (technology transfer involving licensing of technology by the foreign collaborator on due compensation) can be preferred by Indian business entrepreneurs/ business and industrial houses.

Our firm provides the following services: Areas Of practice

- ✓ Drafting of agreements relating to mergers and acquisitions (M&A).
- ✓ Drafting of joint venture (JV), and foreign collaboration (FC) agreements.
- ✓ Advise the clients about M&A, JV, and FC agreements/ arrangements.

Litigation and Disputes Resolution Mechanism

Litigation is nothing but a judicial controversy. A contest in a court of law where the proceeding is conducted for the purposes of enforcing a right is litigation. Litigation requires timely and careful handling. Our firm is experienced in all aspects of litigation on behalf of commercial and individual clients. Obtaining early advice may prevent expensive and time-consuming litigation. It is better to have a fail-safe contract than spend a great deal of money on lawsuit.

Our firm's particular areas of litigation expertise are – Areas Of practice

- Corporate Litigation
- Commercial Litigation
- Intellectual Property
- Banking & Finance Litigation
- Infringement Suits
- Securities And Trusts Litigation
- Winding Up
- Litigation under Industrial and Employment Laws.
- Joint Venture Disputes Litigation.
- Asset and Business Transfer Contracts.
- Industrial Relations & Labor Matters Litigation
- Tax Litigation
- Constitutional Litigation
- Insurance Litigation
- Land/Property Matters Litigation
- Debt Recoveries
- Arbitration And Mediation To Resolve Disputes Without Trial
- Shareholders' Disputes Litigation.
- Technology Transfer Contracts.
- Derivative Litigation.

Information Technology and Cyber Laws

With the advent of information technology, the growth in the legal corporate has taken a drastic change.

A need has emerged for assisting the software and IT companies in the modern legal scenario for their proper establishments and functioning.

Our firm provides with the legal expertise to companies focusing in modern technology services. The legal expertise includes: Areas Of practice

- ✓ Software development agreements.
- ✓ Agreements relating to international and domestic venture of companies in information technology.
- ✓ Legal security in e-commerce and e-business transactions.
- ✓ Cyber jurisdiction and Indian scenario.
- ✓ Domain name – its information regarding registration.
- ✓ Handling of domain name disputes related to cyber-squatting, hijacking, concurrent claims, etc.
- ✓ Terms and conditions about the source code and object code in computer software and programs from the legal point of view.
- ✓ Legal information with reference to computer databases.
- ✓ Cyber Crime disputes.

Entertainment, Media, and Sports Laws

In India, the legislature has responded to the concerns of entertainment, media and sports industries, however, judiciary has developed the law.

Our firm understands the business and effectively counsels and represents our clients to protect their interests and reduce their risk.

Our services include:

Areas Of practice

- ✓ Sports contract, sponsorship contract negotiation and drafting.
- ✓ Contracts, licenses, agreements with book publishers; purchase agreements, personnel contracts, broadcasting and sponsorship agreements, video game and audio juke box license contracts and agreements.
- ✓ Intellectual Property related to trademark and license infringement litigation, and copyright litigation in sound recordings.

Competition Laws

In India, the Competition Act 2002 was enacted and was amended from time to time. Any business enterprise should prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect the interests of consumers and to ensure freedom of trade carried on by other participants in markets, in India.

Our firm advises clients on competition law regulatory and compliance issues including:

Areas Of practice

- ✓ Legal advice on Indian and International Competition law.
- ✓ Reviewing potentially anti-competitive agreements.
- ✓ Dominance and practices.
- ✓ Competition audit of business practices and arrangements.

Immigration Laws

Immigration law refers to law governing the legal status of people in matters pertaining to citizenship. Our firm is engaged in providing legal opinion with respect to Foreign Exchange Management Act, 1999 (FEMA), rules and regulations under FEMA, Inward and Outward remittance to/from India. Our firm has its expertise in the following areas:

- ✓ Advice on laws relating to foreign investment in India.
- ✓ Advice on laws pertaining to acquisition of property in India by a foreign national.
- ✓ Consultation in obtaining requisite permission from Reserve Bank of India and other national authorities under FEMA.

Banking, Finance & Insurance

Our firm advises banks, financial institutions and companies in various financing transactions, loans, legal due diligence, project financing and recovery.

In the area of corporate finance, our services encompass rights issues, private placements, corporate restructuring, schemes of arrangement and advice on security regulations which also includes: **Areas Of practice**

- ✓ Acting as legal advisors to banks & finance companies in transactions relating to securitization of loans and the subsequent public offering of the securitized portfolio.
- ✓ Drafting of security/ loaning documents in India.
- ✓ Advising and implementing on the creation of security in favor of the banks.
- ✓ Corporate Finance and Security issues.
- ✓ Consortium Lending.
- ✓ Public Offerings.
- ✓ Enforcing security in favor of Bank to recover the outstanding amount.
- ✓ Litigation in Debt recovery tribunal and India Courts.
- ✓ Lease Finance.
- ✓ Project Finance.
- ✓ Insurance claim settlement documentation.
- ✓ Commercial Conveyance.
- ✓ Advising banks on adopting appropriate risk management models.
- ✓ Drafting user agreements, security, loaning, service agreements, privacy policy statements, and allied documents for our clients.

Private Equity & Venture Capital Investments

Private equity, in finance, is an asset class consisting of equity securities in operating companies that are not publicly traded on a stock exchange whereas Venture capital (VC) is financial capital provided to early-stage, high-potential, high risk, growth startup companies. All venture capital is private equity, but not all private equity is venture capital.

The areas in which we provide legal advice include:

- ✓ Providing onshore & off-shore structuring advice; in relation to the investment from a legal and regulatory perspective.
- ✓ Advising on complex and diverse foreign investment issues, corporate and securities markets laws and issues applicable to investments.
- ✓ Due Diligence of prospective investee companies.
- ✓ Negotiation assistance from term sheet stage till closing.
- ✓ Documentation & overall transactional support, including working closely with regulators like the Reserve Bank of India (RBI), the Foreign Investment Promotion Board of India (FIPB) and the Securities & Exchange Board of India (SEBI).
- ✓ Advising on exit strategies and implementation thereof.
- ✓ Structuring incentives and sharing of the 'carry' for fund managers & research analysts.

Environmental Laws

Environmental protection is a fundamental duty of every Indian citizen under Article 51-A (g) of our Constitution, which states that every Indian citizen should protect and improve the natural environment including forests, lakes, rivers and wildlife and to have compassion for living creatures.

We provide legal services to our clients helping them to comply with the following statutes at the time of establishing a business entity, industry, or commencing a commercial/ business project in India:

Areas Of practice

- ✓ The forest (conservation) act, 1980.
- ✓ Environmental (protection) act, 1986.
- ✓ Air (prevention and control of pollution) act 1981.
- ✓ Water (prevention & control) act 1974.
- ✓ Wildlife protection act, 1972.
- ✓ The biological diversity act, 2002.
- ✓ Hazardous wastes (management and handling) amendment rules, 2003.
- ✓ Ozone depleting substances (regulation and control) rules, 2000.
- ✓ The North India Canal and Drainage Act, 1873.
- ✓ Obstruction in Fairways Act, 1881.
- ✓ The Indian Fisheries Act, 1897.
- ✓ The Indian Ports Act, 1908.
- ✓ The Indian Forest Act, 1927.
- ✓ The Damodar Valley Corporation Act, 1948.
- ✓ The Mines Act, 1952.
- ✓ The River Boards Act, 1956.
- ✓ The Merchant Shipping Act, 1958.

Project Finance

Project finance is the long term financing of infrastructure and industrial projects. A project financing structure usually involves a number of equity investors, known as sponsors, as well as a syndicate of banks or other lending institutions that provide loans to the operation. Our firm advises the clients throughout the implementation process of a project, including:

Areas Of practice

- ✓ Establishment of project companies.
- ✓ Structuring the financing.
- ✓ Creation of security.
- ✓ Environmental protection.
- ✓ Engineering procurement and construction contracts.
- ✓ Insurance.
- ✓ Land use rights issues.
- ✓ Preferential tax policies.
- ✓ Foreign exchange controls.
- ✓ Relevant approvals and registrations, and coordination with government authorities.

Trust Laws

A "trust" is an obligation annexed to the ownership of property, and arising out of confidence reposed in and accepted by the owner, or declared and accepted by him, for the benefit of another, or of another and the owner. Our firm has experience of working with the voluntary organization both charitable and non-charitable. Our firm has its expertise in the following areas – Areas Of practice

- ✓ Trust formation including preparing, governing instruments and seeking registration with the Charity Commissioner.
- ✓ Advice on all aspects of trustees and beneficiaries status with particular reference to the Indian Trust Act.
- ✓ Advice on current and potential future developments in trust law and its administration.
- ✓ Property transactions and commercial agreements of trust.

Taxation

The Taxation practice comprises of two areas: Indirect Tax and Direct Tax. Direct tax primarily comprise of income tax on individuals and corporate tax on companies. Indirect taxes are primarily levied on transactions relating to goods and services.

Our firm's services are as under:

Areas Of practice

Indirect Tax

Our firm advises clients on excise, customs, service tax, value added tax / central sales tax and goods and service tax.

Direct Tax

Our firm advises clients on Income-tax including non-resident taxation and related exchange control issues.

Capital Markets & Securities Laws

A capital market is a market for securities, where companies and governments can raise long-term funds. The capital market includes the stock market (equity securities) and the bond market (debt).

Our Firm provides Capital Markets & Securities Laws advice to its clients with regard to:
Areas Of practice

- ✓ Initial Public Offering (IPO).
- ✓ Rights issues.
- ✓ Private placements in both bond & equity markets.
- ✓ Advisory services to listed companies & market intermediaries in the areas of statutory & regulatory compliances, including signing off on day-to-day compliance obligations, assisting with registrations for operating in the Indian market with the Securities & Exchange Board of India (SEBI), for various types of intermediaries ranging across Mutual funds, Venture Capital funds, Asset Management companies, Stock Brokers and Underwriters.

Family Laws

Family law is an area of the law that deals with family-related issues and domestic relations including matrimony matters.

Our firm provides the following services: **Area of Practice**

- ✓ Marriage registration.
- ✓ Divorce.
- ✓ Other actions affecting the family (e.g., separation; annulment; custody and placement).
- ✓ International custody and placement (including actions filed under the Hague Convention).
- ✓ Adoption.
- ✓ Will, Succession & Inheritance of ancestral property.
- ✓ Resolution of family dispute in respect of division of family's property.
- ✓ Termination of parental rights.
- ✓ Domestic Abuse/Harassment Injunctions.

INFRASTRUCTURE

Globe Law & Co. is experienced in infrastructure transactions of all types, including in the power, chemicals, mining and townships sectors. Our team acts on all aspects of the power business, including development, construction, operation, financing, regulation and acquisition. Our team also brings their in-depth industry knowledge with respect to energy to assist in addressing and mitigating various legal and regulatory risks involved in complex transactions.

Globe Law & Co. provides a full range of leading-edge contentious and non-contentious regulatory, commercial and transactional advice in sectors such as mining and infrastructure. Our Firm represents sponsors, lenders; contractors and government agencies involved in major infrastructure and transportation projects, including the development, financing and construction of roads, ports, bridges and other major infrastructure projects

ARBITRATION

Our firm has a strong practice in domestic and international arbitration. We assist our clients with arbitration's of all forms, including foreign trade Disputes, commercial claims, joint venture disputes, construction claims, Shipping/ maritime disputes, and others. We regularly appear before various domestic arbitration forums, across India. For international arbitration's,

Thank you.

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