



# **GLOBE LAW & CO LLP**

**Advocate and solicitors**

# ABOUT US



Our organization is a multidisciplinary team of legal and policy experts specializing in the healthcare and life sciences sectors. We provide comprehensive advisory services to pharmaceutical, medical device, and healthcare companies, focusing on regulatory compliance, intellectual property, acquisitions, and ethical considerations. With our deep understanding of the complex legal landscape and our commitment to promoting equitable access to healthcare, we aim to support initiatives that improve public health and well-being.

# VISION



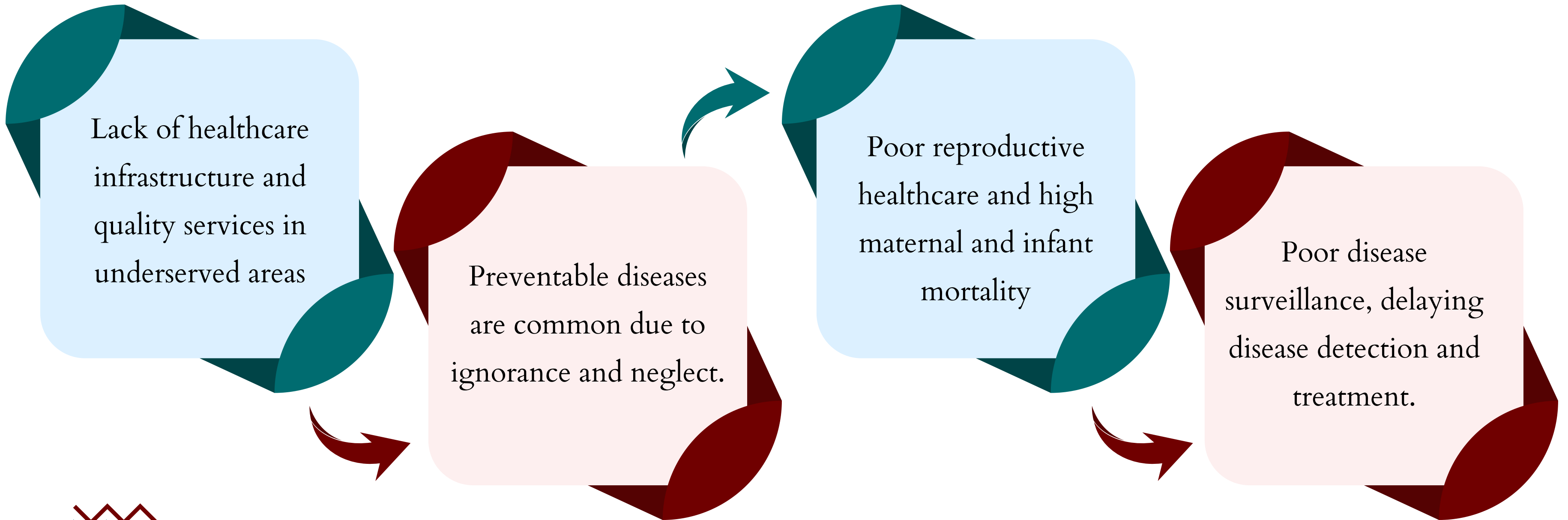
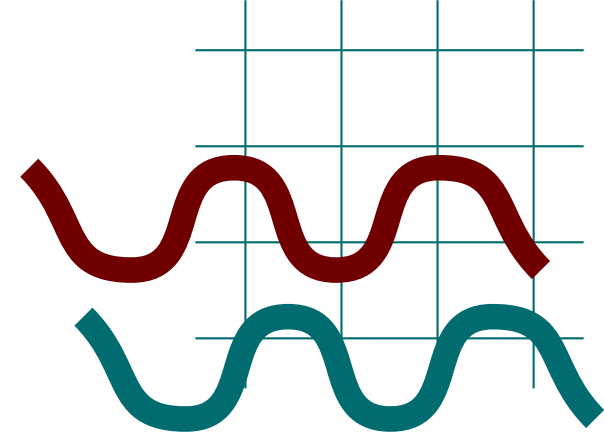
The healthcare system in India needs to be accessible, efficient, and equitable for everyone. Empowering communities with knowledge and resources is essential to make informed decisions about their health. Reducing maternal and child mortality rates and improving reproductive health is crucial. Being a leader in healthcare policy advocacy will drive positive change in the industry.

# MISSION

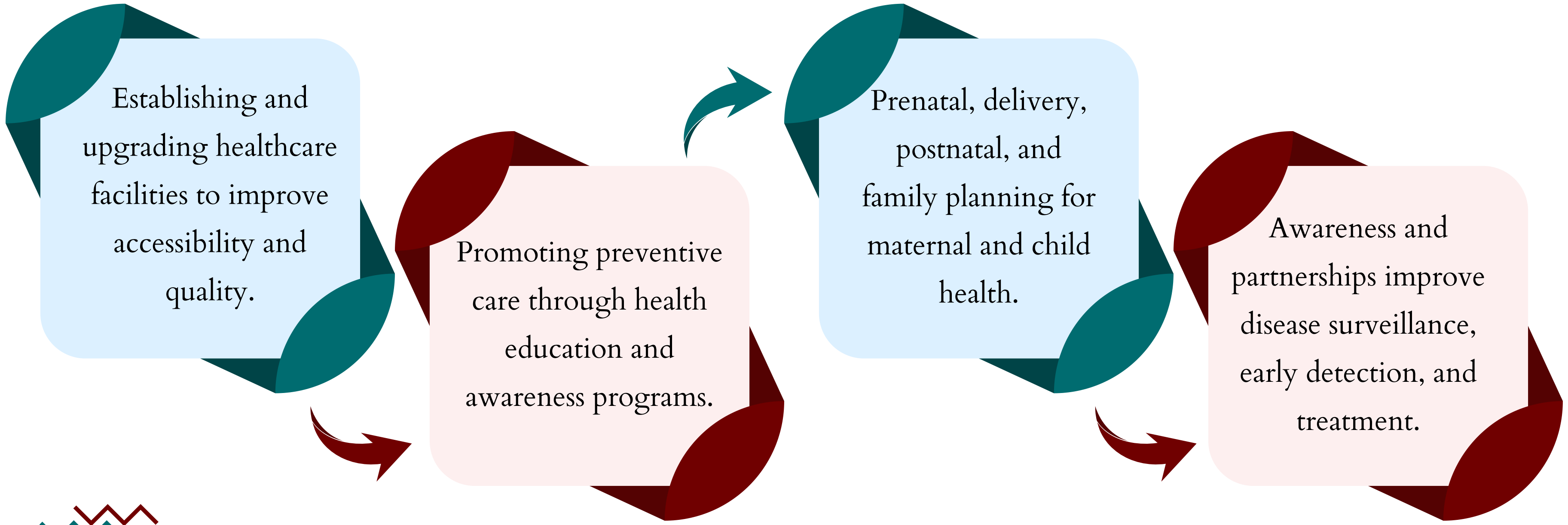
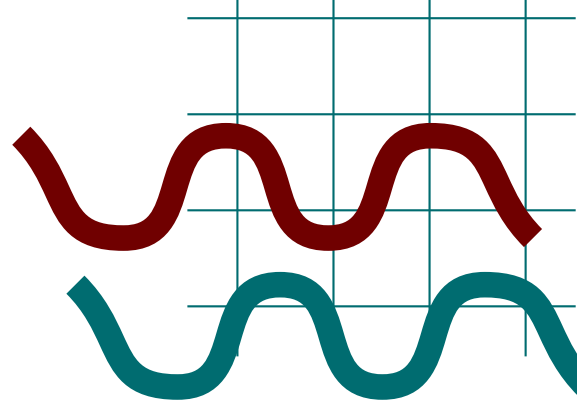


We prioritize infrastructure, prevention, health education, and awareness to promote health, promote maternal-child health, and prevent common diseases. Our comprehensive healthcare system educates, empowers, and improves community health.

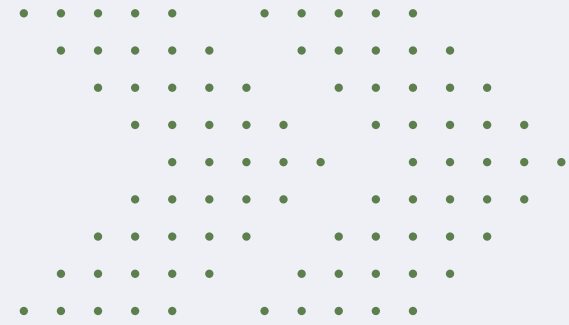
# PROBLEM STATEMENT



# SOLUTION



# UNIQUE SELLING PROPOSITION



1. Deep expertise in healthcare and life sciences legal and policy matters.

2. Strong focus on compliance with healthcare regulations and ethical standards.

3. Extensive experience in advising on intellectual property licensing, acquisitions, and collaborations.

4. Commitment to health policy advocacy and promoting equitable access to healthcare.



# PRODUCTS / SERVICES



Legal and  
regulatory  
advisory services



Intellectual  
property  
portfolio audits



Health policy  
advocacy and  
legislative drafting  
support



Pharma/biotech  
compliance  
audits

# Value Proposition

Mitigating legal and regulatory risks for clients in the healthcare and life sciences sectors



Shaping policies and reforms that promote equitable access to healthcare services

Enhancing compliance with healthcare regulations, data protection, and privacy laws

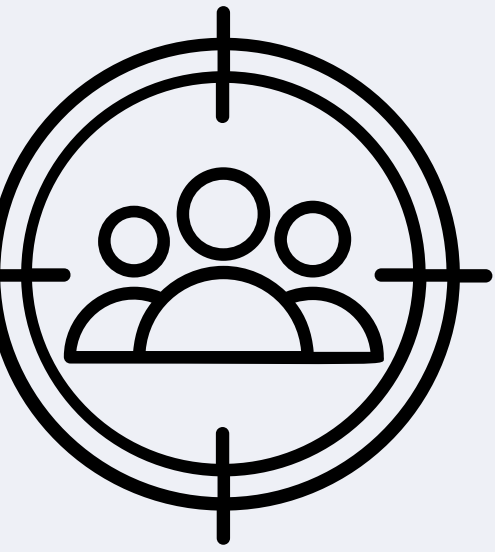
Establishing and managing non-profit organizations with compliance and governance guidance



# MARKET SIZE

The India home healthcare market is expected to grow 19.29% from 2023 to 2030 due to better postoperative and primary care, technological advances, rising disposable income, the shift from communicable to lifestyle diseases, and improved home care with a technology-enabled platform. Homecare saves 10-25% and modern networking lets doctors consult remotely and access patient data. Home ICUs cost 95-125 per day, while hospital ICUs cost 450-650





# Target Audience

PHARMACEUTICAL  
COMPANIES



MEDICAL DEVICE  
MANUFACTURERS



HEALTHCARE  
PROVIDERS AND  
ORGANIZATIONS



GOVERNMENT  
AGENCIES AND  
POLICYMAKERS



HEALTHCARE  
NONPROFITS



# BUSINESS MODEL



Healthcare and life sciences legal advice



Focus on regulatory compliance, IP, acquisitions, and ethics.



Create client-specific solutions.



Service and consulting fees generate revenue.

# OUR UPCOMING

## INNOVATION



### **Telemedicine and Virtual Healthcare:**

Telemedicine and the growing virtual healthcare platform in India allow remote consultations, diagnosis, and treatment. These platforms allow patients to video call or message healthcare professionals for convenient and accessible care.



### **Health and Wellness Apps:**

AI fitness apps offer fitness tracking, diet monitoring, mental health support, medication reminders, and personalized health recommendations. AI telemedicine enables triage, symptom-based advice, and remote healthcare. User data informs ML advice.

# AIM TO SCALE UP

Provide services to more healthcare and life sciences organizations.



International partnerships provide expertise and market reach.



Tech-enable legal and advisory services.



- There are 3 Revenue Models are in our Business.
  - Service fees
  - Consulting contracts
  - Partnerships and joint ventures



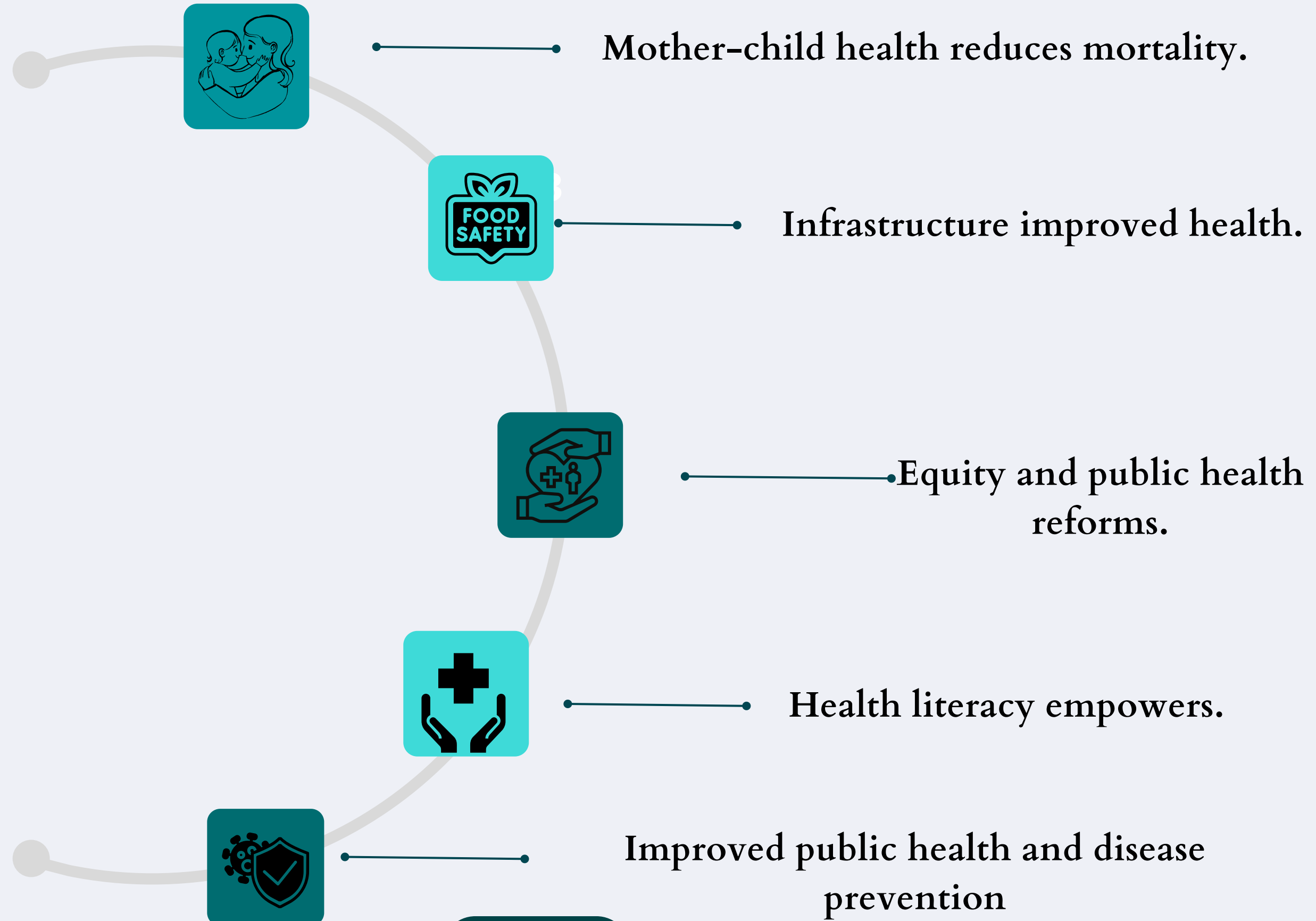
# REVENUE MODEL



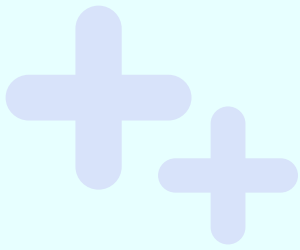
Our healthcare and life sciences expertise helps clients navigate complex legal and regulatory landscapes and reduce risks. Consulting contracts provide comprehensive advisory support for acquisitions, licensing agreements, and policy development. Strategic partnerships use our expertise and partners' resources to generate revenue.




# SOCIAL IMPACT




# Thank You!



## Get In Contact!

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